

RATE RESTORATION PROGRAM

CMA CGM

DOC REF PVCIMEX558

Singapore, October 12th 2016

CMA CGM announces Rate increase

Asia – Middle East Gulf (Westbound)

Dear valued Client,

In order to maintain its service quality on **CIMEX Lines** considering current market environment with rate levels which are still far from being cost recovery and full vessels scenario :

→ **CMA CGM informs** its valued customers of the following **Rate increase (+\$150/TEU quantum)** effective **22nd October** to be applied on top of the already announced 15th October valid rates on **voluntary, independent and individual basis**.

➔ + \$200 / TEU effective from October 15th , 2016 [reminder]

➔ + \$150 / TEU effective from October 22nd , 2016 [NEW]

- ▶ As a reminder as from **October 15th 2016**, our **FAK** Tariff Guide Lines (excl. THC both ends) are :
 - **\$456/20' - \$712/40'** from **Central & South China base ports** -> **Jebel Ali***
 - **\$506/20' - \$812/40'** from **Tianjin + Dalian + Qingdao + Korean base ports** -> **Jebel Ali**

- ▶ As from **October 22nd 2016**, our **FAK** Tariff Guide Lines (excl. THC both ends) will be:
 - **\$606/20' - \$1012/40'** from **Central & South China base ports** -> **Jebel Ali***
 - **\$656/20' - \$1112/40'** from **Tianjin + Dalian + Qingdao + Korean base ports** -> **Jebel Ali**

NB: *Cargoes destined to **Dammam** will be charged an “add on” of \$50/teu on top of Jebel Ali rates

This Rate Restoration will be applied as follows:

- **Origin Range: from all ASIAN ports**
- **Destination range: to MIDDLE EAST GULF ports**
- **Cargo:** Dry cargo, OOG's, Break-bulk and Reefer cargo
- **Dates of application:** Bill of Lading Date as per above detailed program

We are relying on your continuous support in this new step.

CMA CGM via its CIMEX Network remains at your disposal, should you require any additional information.

Sincerely,

Asia Pacific Lines Management

CMA CGM Asia Regional Office